

# How products get to market faster on the West Coast

15 high-velocity California warehouses. Our own regional fleet of trucks. Plus technology to deliver a fully-integrated solution. It's time to **accelerate your supply chain**.



# **Accelerate Your Supply Chain**

Your products aren't worth anything until they're on a retail shelf or a consumer's doorstep. At Weber, it's our job to get these products to market faster.

To do that, we combine drayage, warehousing and final delivery services for an integrated distribution solution that's easy for you to source and manage. Result: you shrink your cash cycle and focus on your core business, while your Weber team handles all the logistics details – from port to market.

Since 1924, consumer goods companies and importers have relied on Weber to be their go-to logistics provider on the West Coast.

### Drayage



Asset-based dray fleet serving SoCal & NoCal ports

#### Warehousing



12 high-velocity distribution centers in California

### **Transportation**



Fleet of trucks for dry and temp-controlled delivery

# Strategic Distribution Locations Up and Down the West Coast

Weber's 15 strategically located <u>California</u> <u>distribution centers</u> are located minutes from some of America's busiest port complexes and in the heart of the country's largest consumer market.

No other 3PL – global or regional – can match Weber's market knowledge and distribution infrastructure on the West Coast.

Our transportation service centers are home to Weber's fleet of dry and temperature-controlled trucks. From these locations, we provide a regionwide delivery solution that few can match, including next-day service to 50 million consumers.



## **Port Services**

Weber facilities sit in the shadow of America's largest port for imports. Our earned knowledge of port operations saves you time, money and headaches when getting imports to market.



### Drayage

Transport products to and from West Coast ports quickly and reliably. Weber drayage services feature modern, lowemission trucks that serve the Ports of LA, Long Beach, San Diego and Oakland, as well as California rail systems.



### Transloading

Get your products out of the port and out to market faster. Weber can unload 40-foot containers and consolidate products onto rail or OTR trailers for inland distribution. We can also receive products and ready them for export.



### **Deconsolidation**

Transform your container shipments into individual orders at a nearby Weber warehouse, where we can unload, sort, palletize, shrink wrap and perform any value-added services needed. Shipments are then loaded for final delivery to you or your customer.



## **Warehousing Services**

Weber delivers high-quality warehouse operations with maximum flexibility. Space and labor costs fluctuate with your sales volumes. With 15 DCs across California, we can put your inventory where it makes the most sense. And we offer a wide range of services –from retail replenishment to high-volume pick and pack operations for eCommerce.



Shared warehousing

Share space, labor and equipment to drive down your warehouse costs. Quickly expand your footprint to accommodate growth.



### Dedicated warehousing

Customize operations to your unique requirements in a <u>dedicated space</u>. Focus on your core business as Weber experts run your dayto-day distribution operations.



### eCommerce fulfillment

Grow online sales and use Weber as your virtual, easily-scalable <u>fulfillment</u> <u>infrastructure</u>.



### Value-added services

Use Weber to economically <u>transform your products in</u> <u>the warehouse</u>. Services include product assembly, kitting, final packaging, postponement, labeling and price ticketing.

# **Transportation Services**

Weber specializes in final-mile delivery to mass retailers and grocery chains in the Western U.S. Our fixed-asset fleet delivers dry and temp-controlled loads direct throughout the region, with next-day service to your CA, AZ and NV customers. Through our non-asset transportation logistics group, we handle shipments coast to coast.



LTL retail distribution

Leverage Weber's drop trailer agreements and <u>standing delivery</u> <u>appointments</u> with every major retail DC in the region. We can consolidate your freight to reduce costs and still deliver within very precise time windows.



### Dedicated fleet

Enjoy the reliability of using <u>dedicated drivers and</u> <u>equipment</u> without the headaches related to assets, labor management and compliance.

### Pool distribution

Avoid the high cost of long-haul LTL shipments. Ship full truckloads from the East and Weber will receive and sort products by consignee and handle <u>final</u> <u>delivery to retailers</u>.



### Transportation Logistics

Let Weber freight experts manage a network of carefully selected carrier partners to give you <u>seamless access to reliable</u> <u>freight capacity</u> – on the West Coast or anywhere in the U.S.

## **Specialized Solutions**



### Temperature-Controlled logistics

Protect your temperature-sensitive products throughout the distribution cycle. Weber warehouses accommodate temperature ranges from sub-zero to ambient, and we operate a fleet of <u>refrigerated trailers</u> to keep products fresh and within spec.



#### eCommerce Fulfillment

Leverage Weber's experience running high-volume, pick-pack operations to delight your online customers. We'll integrate with your shopping platform and manage all back-end fulfillment operations, with 24/7 order and delivery status for you and your customers.



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### Vendor Compliance

Avoid retailer chargebacks. Weber monitors routing guide changes to ensure that your packing, delivery and EDI comply with retailer requirements. Check out Weber's video on <u>vendor</u> <u>compliance management</u>.

**Request consultation >** 

# Technology

Why invest your capital in costly logistics management systems? Instead, focus available dollars on your core business and leverage Weber's investments in full-featured warehouse and transportation management systems.

### Advantages of Weber's Systems Platform for Logistics Management

| Streamlined<br>retailer<br>integration                                                                                                                         | 24/7 visibility to<br>orders and<br>inventory                                | eCommerce<br>integration                                                                                               | Business<br>continuity                                                                                                                     | Reduced<br>reliance on your<br>IT department                                                                                                                                         |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Because of our<br>in-house EDI<br>capabilities and<br>setup with 75+<br>retailers, our<br>turnaround for<br>integration is 1-2<br>weeks, including<br>testing. | Trace orders<br>using your own<br>reference or<br>purchase order<br>numbers. | Our systems<br>integrate with<br>Shopify, Big<br>Commerce,<br>Amazon,<br>Magento, and a<br>host of other<br>platforms. | Our data center is<br>100% virtual,<br>delivering<br>increased<br>scalability, faster<br>implementations,<br>and reduced IT<br>complexity. | When you<br>outsource to<br>Weber, you have<br>direct access to<br>our team of<br>systems experts,<br>who can serve as<br>your virtual IT<br>staff for logistics-<br>related issues. |

# **The Weber Way**

In 1924, Karl Weber took a risk and entered the relatively new field of third party logistics, using the delivery fleet of his furniture business to handle commercial shipments. 90+ years later, that entrepreneurial spirit and commitment to excellence remain core cultural traits as Weber Logistics – still family owned – has become a premier provider of integrated logistics services on the West Coast.

**On Logistics Solutions:** We don't design a solution FOR you, we design it WITH you, working to jointly solve your specific problem.

**On Logistics Operations:** We expect to get it right every time. When we don't, we want to know why. Superior operations require a company-wide belief that every pick, every shipment, every delivery is an opportunity to do great work.

**On Customer Satisfaction**: If you need to *tell us* you're unhappy, our system has broken down. Weber's business is built around staying close to you, identifying concerns early and addressing them immediately.



There's no great secret to success as a 3PL. It comes down to blocking and tackling. Showing up every day and caring enough to get orders out the door accurately and on time – and then doing it all again the next day, just a little bit better.





We'd love an opportunity to discuss your logistics needs directly. This could be just a short phone chat, or a more detailed discussion. This consultation involves our logistics experts sitting down with you, at no charge and with no obligation, to learn about your logistics challenges and then provide you with ideas on ways to drive down costs and improve service.

**Arrange a Discussion** 

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