



# How food and beverage products get to market faster on the West Coast

Food-grade California warehouses. Our own regional fleet of temp-controlled trucks. Plus technology to deliver an integrated solution. It's time to **accelerate your supply chain.**

# Accelerate Your Supply Chain

Your food and beverage products aren't worth anything until they're on a retail shelf. At Weber, it's our job to get these products to market faster.

To do that, we combine drayage, warehousing and final delivery services for an integrated distribution solution that's easy for you to source and manage. Result: you shrink your cash cycle and focus on your core business, while your Weber team handles all the logistics details – from port to market.

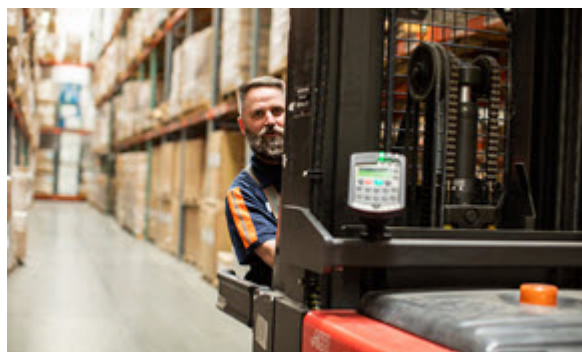
Since 1924, mid-sized food companies and importers have relied on Weber to be their go-to logistics provider on the West Coast.

## Drayage



Asset-based dray fleet serving  
SoCal & NoCal ports

## Warehousing



AIB-certified and FSMA-compliant  
food-grade warehouses

## Transportation



Refrigerated assets to keep  
product temperatures within spec



# Strategic Distribution Locations Up and Down the West Coast

Weber's 15 strategically located [California distribution centers](#) are located minutes from some of America's busiest port complexes and in the heart of the country's largest consumer market.

No other 3PL – global or regional – can match Weber's market knowledge and distribution infrastructure on the West Coast.

Our transportation service centers are home to Weber's fleet of dry and temperature-controlled trucks. From these locations, we provide a region-wide, temp-controlled delivery solution that few can match, including next-day service to over 50 million consumers.





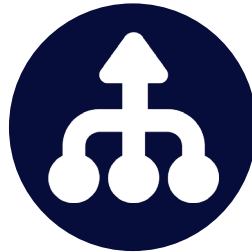
# Specialized Food and Beverage Solutions

Weber's **food and beverage logistics** operations keep your products safe and compliant throughout the distribution cycle.



## Integrated Cold Chain

Rely on Weber to store and ship products in compliance with your exact [temperature requirements](#) – in the warehouse, on the dock and on the road. Any time the temperature slips above or below the target range, the system sends an alert and an expert steps in to address the issue.



## Pool Distribution

Avoid the high cost of long-haul LTL. Ship products west in TL shipments and let Weber handle both dry and temp-controlled last-mile delivery throughout the Western U.S. Deliveries are time-defined and meet RAD date requirements. We [consolidate your freight](#) with those of similar customers to gain further cost savings.



## Compliance

Enjoy peace of mind knowing that your products meet and exceed industry requirements. All Weber's [food-grade facilities](#) have received a superior rating from AIB International, while systems and processes exceed FDA and TTB requirements, including FSMA and HACCP.



# Quality Control

Weber's rigorous **quality control** operations within the food and beverage supply chain begin with a dedicated audit/QC team that works closely with AIB auditors and regulatory compliance agents.



## Quarterly “S-S-S” Audits

Rest assured knowing that Weber's internal quality control team performs quarterly audits of all warehousing and transportation operations to examine and optimize Sanitation, Security, and Safety measures.



## Recall Preparation

Remove fear from recall situations by entrusting your food and beverage supply chain to a 3PL that can identify and track recalled goods within minutes. Full mock recalls are also performed at all Weber food-grade facilities 2x each year.



## WMS Customization

No matter how you want your products sorted, grouped, picked, and reported on, know that Weber has the WMS to handle it all. This includes the ability to go beyond the lot number and track and provide data for multiple criteria simultaneously.



# Port Services

Weber facilities sit in the shadow of some of America's largest ports. Our earned knowledge of port operations saves you time, money and headaches when getting goods out of the port, while our systems provide visibility every step of the way.



## Drayage

Transport products to and from West Coast ports quickly and reliably. Weber drayage services feature modern, low-emission trucks that serve the Ports of LA, Long Beach, San Diego and Oakland, as well as California rail systems.



## Transloading

Get your products out of the port and out to market faster. Weber can unload 40-foot containers and consolidate products onto rail or OTR trailers for inland distribution. We can also receive products and ready them for export.



## Deconsolidation

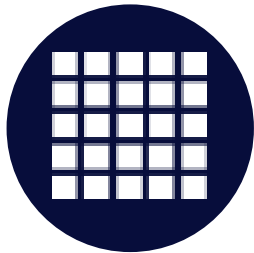
Transform your container shipments into individual orders at a nearby temp-controlled Weber warehouse where we can unload, sort, palletize, shrink wrap and perform any value-added services needed. Shipments are then loaded for final delivery to you or your customer.





# Warehousing Services

Weber specializes in the operation of food-grade warehouse facilities. Whether your products require ambient, chilled or frozen space, Weber has the systems to ensure that they stay within spec 100% of the time.



## Shared warehousing

Share space, labor and equipment to drive down your warehouse costs. Quickly expand your footprint to accommodate growth.



## Dedicated warehousing

Customize operations to your unique requirements in a dedicated space. Focus on your core business as Weber experts run your day-to-day distribution operations.



## eCommerce fulfillment

Grow online sales and use Weber as your virtual, easily-scalable, fulfillment infrastructure.



## Value-added services

Use Weber to economically transform your products in the warehouse. Services include kitting, final packaging, postponement, labeling and price ticketing.

# Transportation Services

Weber specializes in final-mile delivery to mass retailers and grocery chains in the Western U.S. Our fixed-asset fleet delivers dry and **temp-controlled loads** direct throughout the region, with next-day service to your CA, AZ and NV customers. Through our non-asset transportation logistics group, we handle shipments coast to coast.



## Refrigerated distribution

Leverage Weber's [standing delivery appointments](#) with grocery chains and retailers in the region. We can consolidate your freight to reduce costs and still deliver within very precise time windows.



## Dedicated fleet

Enjoy the reliability of using uniformed [dedicated drivers and equipment](#) without the headaches related to assets, labor management and compliance.



## Transportation Logistics

Let Weber freight experts manage a network of carefully selected carrier partners to give you [seamless access to reliable freight capacity](#) – on the West Coast or anywhere in the U.S.



# Technology

Why invest your capital in costly logistics management systems? Instead, focus available dollars on your core business and leverage Weber's investments in full-featured warehouse and transportation management systems.

## Advantages of Weber's Systems Platform for Logistics Management

Streamlined retailer integration	24/7 visibility to orders and inventory	eCommerce integration	Business continuity	Reduced reliance on your IT department
Because of our in-house EDI capabilities and setup with 75+ retailers, our turnaround for integration is 1-2 weeks, including testing.	Trace orders using your own reference or purchase order numbers.	Our systems integrate with Shopify, Big Commerce, Amazon, Magento, and a host of other platforms.	Our data center is 100% virtual and delivers increased scalability, faster implementations, stable and secure data, and reduced IT complexity.	When you outsource to Weber, you have direct access to our team of systems experts, who can serve as your virtual IT staff for logistics-related issues.

# The Weber Way

In 1924, Karl Weber took a risk and entered the relatively new field of third party logistics, using the delivery fleet of his furniture business to handle commercial shipments. 90+ years later, that entrepreneurial spirit and commitment to excellence remain core cultural traits as Weber Logistics – still family owned – has become a premier provider of integrated logistics services on the West Coast.

**On Logistics Solutions:** We don't design a solution FOR you, we design it WITH you, working to jointly solve your specific problem.

**On Logistics Operations:** We expect to get it right every time. When we don't, we want to know why. Superior operations require a company-wide belief that every pick, every shipment, every delivery is an opportunity to do great work.

**On Customer Satisfaction:** If you need to *tell us* you're unhappy, our system has broken down. Weber's business is built around staying close to you, identifying concerns early and addressing them immediately.



“ There's no great secret to success as a 3PL. It comes down to blocking and tackling. Showing up every day and caring enough to get orders out the door accurately and on time – and then doing it all again the next day, just a little bit better. ”





## Let's Talk

We'd love an opportunity to discuss your food and beverage logistics needs directly. This could be just a short phone chat, or a more detailed discussion. This consultation involves our logistics experts sitting down with you, at no charge and with no obligation, to learn about your logistics challenges and then provide you with ideas on ways to drive down costs and improve service.

**Arrange a Discussion**

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