

A photograph of a green metal shopping cart in a grocery store aisle. The cart is empty and positioned in the foreground, with its handle and front rails visible. The background is a blurred view of the store aisle, showing shelves stocked with various products and a price tag with the number "3.99" visible on the left.

# How consumer products get to market faster on the West Coast

15 high-velocity California warehouses. Our own regional fleet of trucks. Plus technology to deliver a fully-integrated solution. It's time to **accelerate your supply chain.**

# Accelerate Your Supply Chain

Your products aren't worth anything until they're on a retail shelf or a consumer's doorstep. At Weber, it's our job to get these products to market faster.

To do that, we combine drayage, warehousing and final delivery services for an integrated distribution solution that's easy for you to source and manage. Result: you shrink your cash cycle and focus on your core business, while your Weber team handles all the logistics details – from port to market.

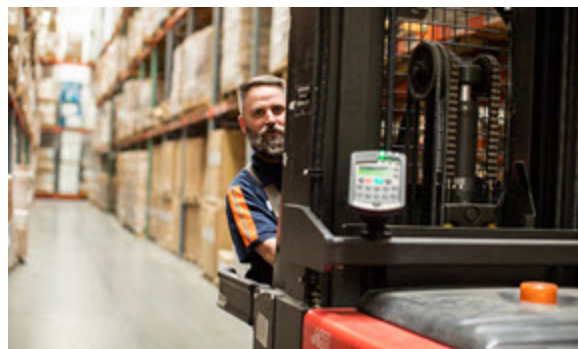
Since 1924, consumer goods companies and importers have relied on Weber to be their go-to logistics provider on the West Coast.

## Drayage



Asset-based dray fleet serving SoCal & NoCal ports

## Warehousing



12 high-velocity distribution centers in California

## Transportation



Fleet of trucks for dry and temp-controlled delivery





# Strategic Distribution Locations Up and Down the West Coast

Weber's 15 strategically located [California distribution centers](#) are located minutes from some of America's busiest port complexes and in the heart of the country's largest consumer market.

No other 3PL – global or regional – can match Weber's market knowledge and distribution infrastructure on the West Coast.

Our transportation service centers are home to Weber's fleet of dry and temperature-controlled trucks. From these locations, we provide a region-wide delivery solution that few can match, including next-day service to over 50 million consumers.





# Specialized Solutions



## Retail Distribution

Leverage Weber's drop trailer agreements and [standing delivery appointments](#) with every major retail DC in the region. We can consolidate your freight to reduce costs and still deliver within very precise time windows.



## eCommerce Fulfillment

Leverage Weber's experience running [high-volume, pick-pack operations](#) to delight your online customers. We'll integrate with your shopping platform and manage all back-end fulfillment operations, with 24/7 order and delivery status for you and your customers.



## Vendor Compliance

Avoid retailer chargebacks. Weber monitors routing guide changes to ensure that your packing, delivery and EDI comply with retailer requirements. Check out Weber's video on [vendor compliance management](#).





# Port Services

Weber facilities sit in the shadow of America's largest port for imports. Our earned knowledge of port operations saves you time, money and headaches when getting imports to market.



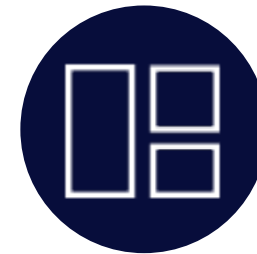
## Drayage

Transport products to and from West Coast ports quickly and reliably. Weber drayage services feature modern, low-emission trucks that serve the Ports of LA, Long Beach, San Diego and Oakland, as well as California rail systems.



## Transloading

Get your products out of the port and out to market faster. Weber can unload 40-foot containers and consolidate products onto rail or OTR trailers for inland distribution. We can also receive products and ready them for export.

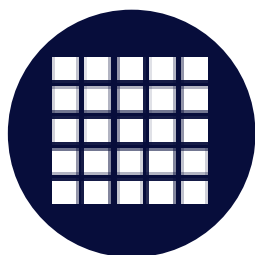


## Deconsolidation

Transform your container shipments into individual orders at a nearby Weber warehouse, where we can unload, sort, palletize, shrink wrap and perform any value-added services needed. Shipments are then loaded for final delivery to you or your customer.

# Warehousing Services

Weber delivers high-quality warehouse operations with maximum flexibility. Space and labor costs fluctuate with your sales volumes. With 15 DCs across California, we can put your inventory where it makes the most sense. And we offer a wide range of services — from retail replenishment to high-volume pick and pack operations for eCommerce.



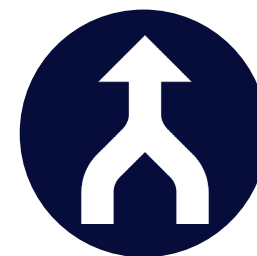
## Shared warehousing

Share space, labor and equipment to drive down your warehouse costs. Quickly expand your footprint to accommodate growth.



## Dedicated warehousing

Customize operations to your unique requirements in a dedicated space. Focus on your core business as Weber experts run your day-to-day distribution operations.



## Omnichannel services

Let Weber manage both your B2B and B2C fulfillment warehousing from the same facility to control inventory and operations costs.



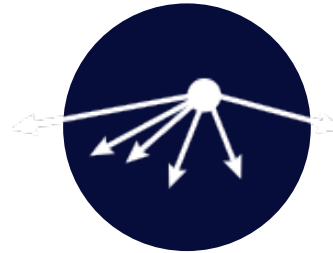
# Transportation Services

Weber specializes in final-mile delivery to mass retailers and grocery chains in the Western U.S. Our fixed-asset fleet delivers throughout the region, with next-day service to your CA, AZ and NV customers. Through our non-asset transportation logistics group, we handle shipments coast to coast.



## Dedicated fleet

Enjoy the reliability of using uniformed [dedicated drivers and equipment](#) without the headaches related to assets, labor management and compliance.



## Pool distribution

Avoid the high cost of long-haul LTL shipments. Ship full truckloads from the East and Weber will receive and sort products by consignee and handle [final delivery to retailers](#).



## Transportation Logistics

Let Weber freight experts manage a network of carefully selected carrier partners to give you [seamless access to reliable freight capacity](#) – on the West Coast or anywhere in the U.S.



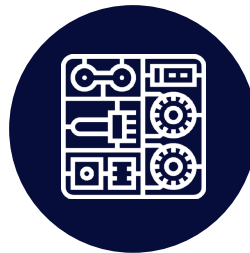
# Value-Added Services

Weber's warehousing operations involve much more than simple storage. Our modern warehouses are product transformation centers where products can be assembled, repacked, reworked, relabeled and otherwise enhanced.



## Inventory Postponement

Postpone final assembly and packaging until just prior to shipment in order to reduce inventory and total supply chain costs and meet demand spikes.



## Kitting

Combine existing products into new SKUs to meet the demands of retailers and to support seasonal marketing programs.



## Labeling and Ticketing

Let Weber handle final packaging, labeling, and price ticketing at the DC to economically prepare your products for retail sale.



# Technology

Why invest your capital in costly logistics management systems? Instead, focus available dollars on your core business and leverage Weber's investments in full-featured warehouse and transportation management systems.

## Advantages of Weber's Systems Platform for Logistics Management

Streamlined retailer integration	24/7 visibility to orders and inventory	eCommerce integration	Business continuity	Reduced reliance on your IT department
Because of our in-house EDI capabilities and setup with 75+ retailers, our turnaround for integration is 1-2 weeks, including testing.	Trace orders using your own reference or purchase order numbers.	Our systems integrate with Shopify, Big Commerce, Amazon, Magento, and a host of other platforms.	Our data center is 100% virtual and delivers increased scalability, faster implementations, stable and secure data, and reduced IT complexity.	When you outsource to Weber, you have direct access to our team of systems experts, who can serve as your virtual IT staff for logistics-related issues.

# The Weber Way

In 1924, Karl Weber took a risk and entered the relatively new field of third party logistics, using the delivery fleet of his furniture business to handle commercial shipments. 90+ years later, that entrepreneurial spirit and commitment to excellence remain core cultural traits as Weber Logistics – still family owned – has become a premier provider of integrated logistics services on the West Coast.

**On Logistics Solutions:** We don't design a solution FOR you, we design it WITH you, working to jointly solve your specific problem.

**On Logistics Operations:** We expect to get it right every time. When we don't, we want to know why. Superior operations require a company-wide belief that every pick, every shipment, every delivery is an opportunity to do great work.

**On Customer Satisfaction:** If you need to *tell us* you're unhappy, our system has broken down. Weber's business is built around staying close to you, identifying concerns early and addressing them immediately.



“ There's no great secret to success as a 3PL. It comes down to blocking and tackling. Showing up every day and caring enough to get orders out the door accurately and on time – and then doing it all again the next day, just a little bit better. ”





## Let's Talk

We'd love an opportunity to discuss your CPG logistics needs directly. This could be just a short phone chat, or a more detailed discussion. This consultation involves our logistics experts sitting down with you, at no charge and with no obligation, to learn about your logistics challenges and then provide you with ideas on ways to drive down costs and improve service.

**Arrange a Discussion**

855-GO-WEBER | [info@weberlogistics.com](mailto:info@weberlogistics.com) | [weberlogistics.com](http://weberlogistics.com)

