## Logistic Solutions for Port Distribution



Weber can provide a Competitive Edge in your Supply Chain



## What's Inside?



Create a Competitive Advantage



How Weber Can Help You Transload / Crossdock Services Warehousing Services Drayage Services Final Delivery Services



Why Weber?



# Your organization can create a **Competitive Advantage**

## Do better than your competition . . . Right?

How do you gain that competitive advantage? Do better than your competition! Should be easy. However, there are many companies who struggle in determining how to differentiate themselves from the competition. How can you achieve that competitive advantage?

Truthfully, it all is about speed to market and flexibility. And not losing control in the process! When an organization increases flexibility in the supply chain, effectively distributes product to meet market demands, AND reduces cycle times and transportation costs then now you have something over your competition. It's all in the execution of these elements where all the stars align and voila – magic. Of course, you now need to ADD in the challenges of importing and exporting to the Port of Los Angeles or Port of Long Beach and creating that advantage over your competition doesn't seem quite so easy.



## Transloading just might be your solution

Transloading is one solution that Weber can provide that will give you competitive gain in your industry. Transloading containers to trucks, trucks to containers or containersto container must be done competently. Avoiding detention and demurrage is essential in being an effective transloader.

However, you don't have to commit a container to a destination months in advance. Transloading allows you to assign the final destination just days before it's needed and gives you the flexibility of moving your product at the last minute.

#### **Transloading 101**

For example, when items are received into the Port from overseas, sometimes, it needs to be transferred from one mode of transportation to another mode. That transfer process is transloading.

While in its basic sense, transloading seems pretty simple. Unfortunately, if not executed well, it can be a nightmare. Items can be lost or damaged and if not done properly the additional handling can increase costs that you weren't expecting.

Combine transloading with additional services like deconsolidation, direct-to-customer shipments, and warehousing.

### **Execution is key**

Make sure your 3PL provider can effectively impact your supply chain

It's important that you use a provider that can execute efficiently and effectively for your supply chain. Some ideas to keep in mind are:

### **TECHNOLOGY**

Can your third party logistics provider track your containers? At Weber, we can track the container from arrival at the port to final destination to your customer. Daily reports and our customer web portal allows instant access to information and your product.

### **PRODUCT HANDLING**

You need to minimize the handling of your product. Each time it's handled there is more risk for damage. Make sure your provider has facilities close to the port and has processes developed that minimizes product handling. Weber's facility in Carson, CA is right in the overweight corridor just miles from the port. With minimal travel and efficient processes your product is safe and secure from damage and loss.

### **TRANSIT EFFICIENCY**

Using a strategy of transloading can improve your transit times over 25%. By managing tight deadlines your speed to market can be dramatically increased. *It's all* about communication. Weber ensures that the communication between the customer and the Weber team is consistent. Expectations are outlined and Weber moves efficiently in adhering to those requirements.

# Weber manages the details so you don't have to worry

Weber manages the process and takes the stress off of you.

### **Planning and Communication**

Managing capacity is important. Weber wants to provide the services you need and communicating constantly about volumes and needs helps in planning labor and equipment.

Picking up your container, unloading, handling and reloading can be time-consuming. The turnaround time for this can be 48 to 72 hours. Understanding how long before your product is available for shipping helps in setting expectations and will result in efficient execution and reliability. However, using one partner for these solutions can streamline the process and ensure no gaps in the process.

### **Tools are in Place**

Weber has invested in tools that not only make the process more efficient internally but also allows us to share that information with our customers.

- Import Management
- Inventory Tracking
- Freight Tracking
- Customer Web Portal

### **Benefits that can bring true savings**

Deciding to use transloading services can reduce transportation costs and risk in a variety of areas.

25%

20%

 Reduction in Inland transportation costs by transloading into OTR trucks when delivering over 200 miles from origin

 Reduction in ocean freight costs by maximizing cargo weight and shipping overweight containers

 Reduce risk associated to moving heavy cargo by transloading at the Port and then shipping legal loads to final destination

• Inspect product for damage before shipping to your customer



## Why put your **trust** in Weber?

### Weber . . . the partner of choice

Weber is the partner of choice for you! Our customer-centric team knows how important your products are AND how important it is to get that product to your customer.

We can bring that speed and flexibility to your supply chain that gives you that competitive advantage. Plus all the tools we have allow you to never lose control of the process. Our customer web portal allows you to track every aspect of the process.

Our yards are secure because your cargo is a top priority for our company. We have all the proper permits and certification required to manage your import process. We know that transloading isn't the right solution for everyone. If that's the case we have other solutions and options for you!

Our warehousing services allow us to manage your inventories and ship direct to your customer as needed. Our network of facilities in California can get you close to your customers for a quick order turnaround. There are options and flexibility when partnering with Weber Logistics.

#### Let us tell you about our Carson, CA facility!

## **Carson, CA Weber facility**

1040 E Watson Center Road Carson, CA 90745 Phone: (310) 684-4610



Located in the overweight corridor in Carson just minutes from the freeways I-405, I-710 and I-110. Less than 20 minutes from the Port of Los Angeles and Long Beach. <u>View Facility Sheet</u>

## **About Weber**

Weber Logistics provides flexible supply chain management solutions in California and the Western U.S., including port services, warehousing and transportation. Weber operates distribution centers, most food-grade, across the region. Our fleet of trucks – dry and refrigerated – offer direct, next-day service across the 11-state Western region. Our managed transportation services handle shipments across North America.

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